

# Microsoft Dynamics CRM 4.0 User Training

| **Vendor:** Microsoft

**Duration:** 24.00 hours (3 days)

**19.5 CPD Hours**

**Rating:** ★ 4.6 (5,878 reviews)

## Course Information

**Delivery Format:** Instructor Led - Classroom

## Course Overview

This three-day instructor-led course provides students with the knowledge and skills to improve their business processes by using the key features of sales management, marketing automation, service management, and service scheduling.

## About This Course

This three-day instructor-led course provides students with the knowledge and skills to improve their business processes by using the key features of sales management, marketing automation, service management, and service scheduling.

## Who Should Attend

This course is intended for individuals or anyone that plans to implement, use, maintain, or support Microsoft CRM in their organization.

# Learning Outcomes

---

**Upon successful completion of this course, participants will be able to:**

After completing this course, students will be able to: Microsoft CRM User Interface and application terminology, Basic and advanced navigation and record maintenance, Microsoft CRM Client for Outlook functionality and synchronization, Planning and budgeting tasks related to marketing campaigns, Create and manage customer lists

## Additional Course Details

---

Nexus Humans Microsoft Dynamics CRM 4.0 User Training training program is a workshop that presents an invigorating mix of sessions, lessons, and masterclasses meticulously crafted to propel your learning expedition forward.

This immersive bootcamp-style experience boasts interactive lectures, hands-on labs, and collaborative hackathons, all strategically designed to fortify fundamental concepts.

Guided by seasoned coaches, each session offers priceless insights and practical skills crucial for honing your expertise. Whether you're stepping into the realm of professional skills or a seasoned professional, this comprehensive course ensures you're equipped with the knowledge and prowess necessary for success.

While we feel this is the best course for the Microsoft Dynamics CRM 4.0 User Training course and one of our Top 10 we encourage you to read the course outline to make sure it is the right content for you.

Additionally, private sessions, closed classes or dedicated events are available both live online and at our training centres in Dublin and London, as well as at your offices anywhere in the UK, Ireland or across EMEA.

# Frequently Asked Questions

---

## **Q: What delivery options are available for Microsoft Dynamics CRM 4.0 User Training?**

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
  - Traditional Instructor-Led Classroom Training (ILT)
  - On-site delivery at your offices anywhere in United Kingdom
  - Private dedicated courses customized for your team
- 

## **Q: How many CPD hours does this course provide?**

The 3-day Microsoft Dynamics CRM 4.0 User Training course provides up to 19.5 CPD hours of structured learning. CPD certificates can be provided upon request.

---

## **Q: What is the duration of the Microsoft Dynamics CRM 4.0 User Training training?**

The training takes place over 3 day(s), with each day lasting approximately 24.00 hours including breaks for lunch and refreshments.

---

## **Q: Do you provide corporate training for Microsoft Dynamics CRM 4.0 User Training?**

Yes, we provide corporate training, dedicated training, and closed classes for Microsoft Dynamics CRM 4.0 User Training. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

---

## Q: Why choose Nexus Human for Microsoft Dynamics CRM 4.0 User Training?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

## Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your Microsoft Dynamics CRM 4.0 User Training training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

# Nexus Human

## Professional Training & Development

 Email: [info@nexushuman.com](mailto:info@nexushuman.com)

 Website: [www.nexushuman.com](http://www.nexushuman.com)

 Phone: +353 1 XXX XXXX (Ireland) | +44 20 XXXX XXXX (UK)

© 2026 Nexus Human. All rights reserved. This brochure was generated on 18/05/2026.