

# Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101)

**Duration:** 24.00 hours (3 days)

**19.5 CPD Hours**

**Rating:** ★ 4.6 (5,878 reviews)

## Course Information

**Delivery Format:** Instructor Led - Online

## Course Overview

Explore what's possible with Salesforce. In this 3-day class, our Salesforce experts will walk you through the Salesforce Platform, its specific applications, and their business values and benefits. Familiarize yourself with Salesforce Cloud, and learn about platform features and processes to more effectively support day-to-day Salesforce operations within your organization. Through interactive lectures, discussions, and hands-on exercises, you'll recognize the core elements of the implementation lifecycle, the key considerations to drive user adoption, and the important components of ongoing management of your Salesforce environment.

## About This Course

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## **Who Should Attend**

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This class is ideal for business users — the people who need to learn what's possible with Salesforce functionality across the suite of products, but aren't necessarily responsible for managing the application. If you're a customer service manager, business executive, business operations manager, sales operations manager, or any other operations, management, or process analysis "super user," this class is just what you need to better understand the business value of the Salesforce Platform.

# Learning Outcomes

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**Upon successful completion of this course, participants will be able to:**

Describe the primary business value of each major Salesforce Cloud.

Manage users and data.

Manage basic org configuration.

Create email templates.

Create reports and dashboards.

Apply and champion Chatter.

Understand the Salesforce implementation and maintenance lifecycle.

Extend Salesforce functionality beyond basic configuration.

## Additional Course Details

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Nexus Humans Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101) training program is a workshop that presents an invigorating mix of sessions, lessons, and masterclasses meticulously crafted to propel your learning expedition forward.

This immersive bootcamp-style experience boasts interactive lectures, hands-on labs, and collaborative hackathons, all strategically designed to fortify fundamental concepts.

Guided by seasoned coaches, each session offers priceless insights and practical skills crucial for honing your expertise. Whether you're stepping into the realm of professional skills or a seasoned professional, this comprehensive course ensures you're equipped with the knowledge and prowess necessary for success.

While we feel this is the best course for the Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101) course and one of our Top 10 we encourage you to read the course outline to make sure it is the right content for you.

Additionally, private sessions, closed classes or dedicated events are available both live online and at our training centres in Dublin and London, as well as at your offices anywhere in the UK, Ireland or across EMEA.

# Frequently Asked Questions

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## **Q: What delivery options are available for Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101)?**

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
  - Traditional Instructor-Led Classroom Training (ILT)
  - On-site delivery at your offices anywhere in United Kingdom
  - Private dedicated courses customized for your team
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## **Q: How many CPD hours does this course provide?**

The 3-day Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101) course provides up to 19.5 CPD hours of structured learning. CPD certificates can be provided upon request.

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## **Q: What is the duration of the Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101) training?**

The training takes place over 3 day(s), with each day lasting approximately 24.00 hours including breaks for lunch and refreshments.

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## **Q: Do you provide corporate training for Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101)?**

Yes, we provide corporate training, dedicated training, and closed classes for Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101). Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

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## Q: Why choose Nexus Human for Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101)?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

## Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your Salesforce Discover Salesforce Fundamentals to Support Your Business (BSX101) training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

## Nexus Human

### Professional Training & Development

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